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#### AMERICAN ADVERTISING AWARDS



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— PRINTING -

#### FROM THE PRESIDENT

AAF Southwest Virginia friends, family and guests:

Tonight we celebrate the 2015 AAF SWVA American Advertising Awards. Now in our third year, this event gives us a special night to pause, reflect and honor the best in advertising and creative work right here in Southwest Virginia. I could not be more proud of all of our entrants and winners.

This year we saw a 35% increase in the number of entries over last year and over a 50% increase in the number of student entries. Tonight also marks the first ever Silver Medal Award given out in Southwest Virginia. This is the highest honor a local club can bestow and honors the career and legacy of one of our own who has made a lasting contribution to the advertising community.

We owe a <u>HUGE</u> thanks to **Clinch Valley Printing** for their tremendous generosity as the *Presenting Sponsor for the third year in a row!* They have shown tremendous support and involvement for Southwest Virginia's advertising community and for the future of the club. A special thanks also goes out to **ThoseGeeks** and **Cumberland Marketing** for their sponsorship of tonight's event, as well as the many patrons and advertisers without whom this gala would not be possible. Please support our sponsors.

We also thank our esteemed board and committee members who have worked for the better part of a year to make tonight happen – Alexandra Veatch, our devoted American Advertising Awards Chair, Amber Amburgey, who created all of the amazing graphics and communications for this event, as well as Jeremy Bise, Dana Wolfe, Leah Prater, Carol Luckel, Sidney Burns, Kim Stewart, and Amber Clark. I also need to thank the team at AAF Roanoke: Peggy Underwood, Matt Brown, Chris Dodd, John Cornthwait and company for their tremendous support during our judging this year.

On behalf of AAF SWVA, we hope this piece serves a reminder of a wonderful night, as well as inspiration to drive your best work throughout the year. Thank you for being part of this celebration and thank you for your support as AAF SWVA continues to grow and prosper.

Sincerely,

Elm Glon Foll

Elana Blevins Todt, President

#northbysouthwest
HELP AAF SWVA CAPTURE THE NIGHT, TAG IT...

ING BRAND COMMUNICATION JUMP DRIVES DESIGN RINKWARE CAMPAIGN LAUNCH PR **SOCIAL MEDIA** ONTENT MARKETING DIGITAL MARKETING DATABASE MKTG PAGES PR DIRECT MAIL **PROMOTIONAL EO LANDING** RODUCTS ELLAS WEARABLES RIVES BACKPACKS **BASE MARKETING** IARKETING BRAN O VIDEO DESIGN CIVL TENT MARKETING DEVELOPMENT **PAGES** HIRTS SEO CUMBERLAND MARKETING **VIDEO** SEO LANDING PAGES PROMOTIONAL RINKWARE UMBRELLAS WEARABLES PR MARKETING www.cumberlandmarketing.com



#### ANTHONY PAUL

My name is Anthony D Paul and I help digital brands build stronger, more meaningful customer relationships. I'm also told I am a pretty fun dude.

I work as a senior user experience (UX) designer for a leading agency in the DC area. My specialties are analysis and recommendations, specification documents, concepts and prototypes, and end-to-end quality assurance. When needed, I get my elbows dirty in design, PHP, MySQL, HTML, CSS, jQuery, and extending WordPress or Joomla.

Outside of work, I'm an active member, speaker, sponsor, promoter, and organizer for the local meetup communities: DCPHP, BaltimorePHP, WordPressDC, Baltimore WordPress, DC jQuery, Joomla Day DC conference, Accessibility Camp DC, and UX Camp DC. As time permits, my personal projects consist of being a Pacific War historian (specifically for Naval minesweepers), a genealogist, an aspiring chef, an urban homesteader (I bottle and share hot sauce from peppers I cultivate), and a humble student of world cultures.



#### TONY SHARP

I've worked as a writer, a director, a producer, an art director, a mechanical artist, and a creative director. At times I've been all of them at once. I've worked in agency offices as large as 1,200 and as small as 12. I've worked on every continent but Antarctica; in nearly every category except feminine hygiene, automotive, and consumer electronics; in every medium except water color; and I've worked for clients whose business was just around the corner to those who did business around the globe. The one thing I can say about the work that I've done is that, for the most part, it worked.

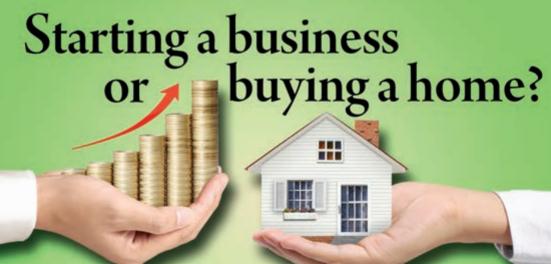


#### JOSH ROSENBAUM

I'm a listener. Because of that I have found it easy to help people tell their stories, be it through designing a website, writing a script, or shooting a video.

I've spent my entire career creating and helping others create. I've been lucky enough to make a living doing that. Now, in the third season of my career, I'm directing motion pictures and adapting that tried and true format to the newer context of the Internet.

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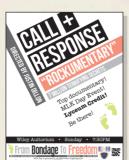
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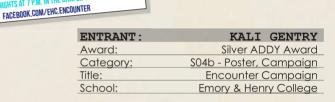
STUDENT-LED WORSHIP

#### **COLLATERAL MATERIAL**



ENTRANT:	TAYLOR BANNER
Award:	Silver ADDY Award
Category:	S04b - Poster, Campaign
Title:	Martin Luther King, Jr. Day Celebration 2014
School:	Emory & Henry College





#### **TELEVISION**





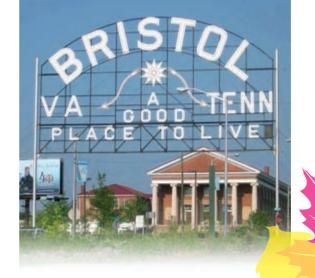


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#### **TELEVISION**

LAUREN SAPP
\$13A - Single
Gold ADDY Award
More Love Letters
Emory & Henry College

#### **ELEMENTS OF ADVERTISING**

Check this QR CODE to listen to the award winning entry

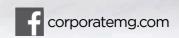


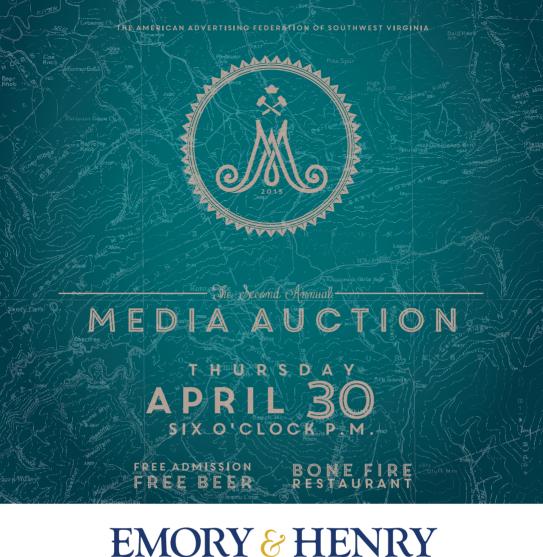
ENTRANT:	KELSEY HUBBARD
Award:	Gold ADDY Award
Title:	Texting And Driving
School:	Emory & Henry College

Great marketing creates a powerful wave.

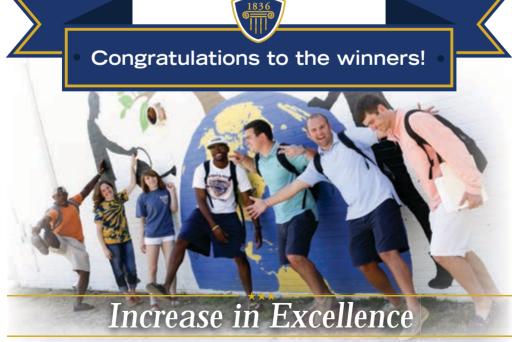
We handle it all – from crafting your brand and shaping your message to designing your website and creating an advertising strategy.







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Silver Medal was established by the American Advertising Federation in 1959 to recognize men and women who have made outstanding contributions to advertising and who have been active in furthering the industry's standards, creative excellence and responsibility in areas of social concern. The Silver Medal is a lifetime achievement award in our industry and is the highest honor a local club can bestow.





#### DIRK MOORE

Dirk Moore got his start in communications as writer and editor at several small newspapers in South Dakota and Florida before arriving at Emory & Henry in 1993. Moore was originally hired to teach in the communications field, but his career path and the greater community would change forever after Moore was moved to the Public Relations Office full-time.

In his position of Director of Public Relations, Moore has successfully created key and consistent advertising messages that promote Emory & Henry College as a whole while also integrating the marketing plans for the athletic, enrollment and advancement departments. Each of these divisions of the College relies heavily on Moore's visionary and creative advertising knowledge to reach and exceed their goals. Because of Moore's strong ability to promote the College on several fronts, Emory & Henry continues to be recognized by a number of prestigious publications as one of the top liberal arts colleges in the nation and, due to his suggestion and drive to promote the faculty of the College, Emory & Henry has won more State and National Professor of the Year Awards than any other college or university in Virginia.

His impact has also been felt on the nearby town of Glade Spring that Moore calls home. When Moore arrived in Glade Spring, the town had been languishing for years in a no-man's land of apathy. Moore had a vision of what Glade could again become. More than that, he had the ability to formulate both short and long-term goals, enact them alone or with the help of others, and generally galvanize community members in a collective manner that had not been seen before. He helped create a thriving citizen's group, Project Glade, to provide working hands and initiative for changes both physical and abstract. He wrote or facilitated grants worth at least a million dollars to, among other things, buy and renovate the building that would eventually house the Town Square Center for the Arts. He used his expertise in marketing and publicity to present a collective vision and excitement to outsiders and bring them in.

Moore has become a visionary for the College and the surrounding community; never happy with keeping up with the trends, but always looking for ways to say it better, do it better, make it better! One of his favorite sayings is, "The rising tide lifts all boats." This is how he lives. This is what he strives for in his work and in his personal life — to lift up everyone for the common good.

WE ARE PROUD SUPPORTERS OF AAF
SWVA AND ALL THE TALENTED CREATIVE
PROFESSIONALS IN OUR AREA. WE WISH
ALL THOSE MOVING FORWARD THE BEST
OF LUCK IN THE NEXT ROUND.









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#### **COLLATERAL MATERIAL**



ENTRANT:	HIGHLANDS COMMUNITY SERVICES
Award:	Silver ADDY Award
Category:	07 - Collateral Material - Annual Report
Title:	2014 HCS Annual Impact Report

#### Credits:

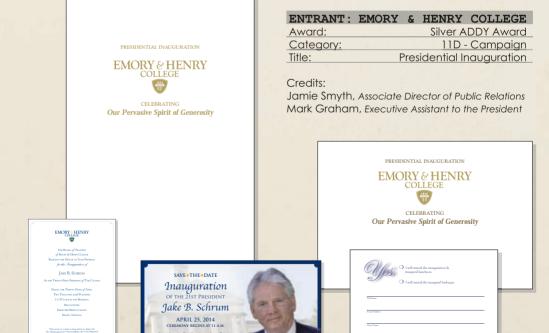
Briana Morris, Design & Communications Specialist Danielle Lamson, Communications Manager

ENTRANT:	CLINCH VALLEY PRINTING	
Award:	Silver ADDY Award	
Category:	07 - Collateral Material - Annual Report	
Title:	Princeton Community Hospital Annual Report	
Advertiser:	Princeton Community Hospital	

#### Credits:

Rick Hypes, Marketing Director Richard Weaver, Owner Susan Weaver, Co-Owner





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Dublin	540-674-6400
Hillsville	276-728-0700
Marion	276-646-8774
N. Roanoke	540-366-2243
Salem	540-387-4311
Tazewel	276-988-5946

276-228-6200

Wytheville



#### **DIRECT MARKETING**



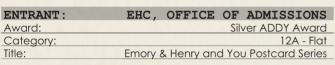








EMORY & HENRY



#### Credits:

Sean Webber, VP & Creative Director | Corcoran Communications Anthony Graham, Associate Director of Admissions | EHC Jamie Smyth, Associate Director of Public Relations | EHC Tom Corcoran, President | Corcoran Communications





ENTRANT	: 2COLOR DESIGN
Award:	Silver ADDY Award
Category:	13A - Flat
Advertiser:	Emory & Henry College Admissions
<u>Title:</u>	Emory & Henry College Admissions
	Acceptance Packet

#### Credits:

Amber Amburgey, Founder, 2Color Design Dave Voskuil, VP for Enrollment Management, EHC Matt Crisman, Director of First-Year Admissions, EHC Anthony Graham, Associate Director of Admissions, EHC

ENTRANT:	FOOD CITY
Award:	Silver ADDY Award
Category:	14A - Apparel
Title:	Food City Race Night Volunteer Shirt

#### Credits:

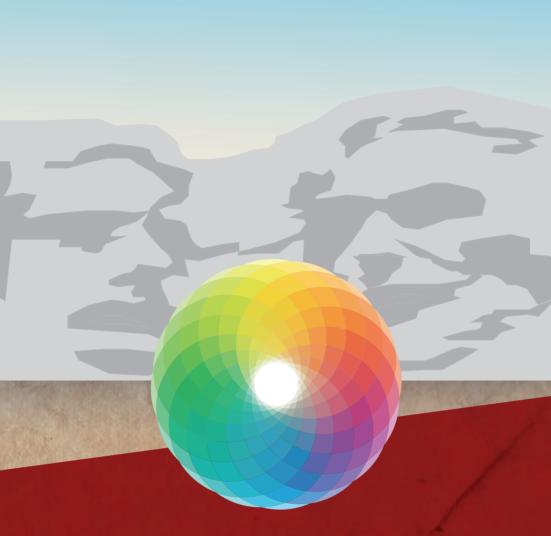
Nicki Allison, Graphic Designer Jean Boggs-Rowe, Director of Creative Marketing





# 

Cheers to performing like a boss.



# CLINCH VALLEY — P R I N T I N G —

Clinch Valley Printing would like to congratulate all the participants on their amazing work and accomplishments this past year!





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ENTRANT:	THOSEGEEKS
Award:	Silver ADDY Award
Category:	33C - Services
Title:	Quinn Craughwell
	Landscape Architects Website

Credits: Jeremy Bise, Designer Clint Harris, Developer

Quinn Craughwell, Principal, Quinn Craughwell Landscape Architects

OUTDOOR PROGRAM AT EHC
Silver ADDY Award
38D - Email
2015 Summer Adventure Program email
Emory & Henry College

#### Credits:

Kevin Call, Assistant Director for Electronic Communications at Emory & Henry College (Webmaster)



## ENTRANT: UNITED WAY OF SOUTHWEST VIRGINIA Award: Silver ADDY Award Category: 40D - Branded Content more than 60 seconds Title: 2014 Backpack Video

Credits:

United Way of Southwest Virginia Carrie Cannaday & Kayla Beverly - Starscape Media, Owner



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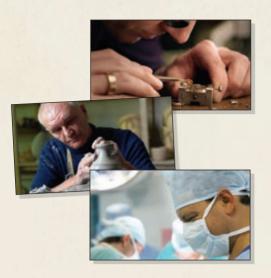
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#### **TELEVISION**

ENTRANT:	CORPORATE	MARKETING
Award:	Silve	er ADDY Award
Category:		46B - :30
Title: Welln	nont Health Syste	m Surgery Spot
Advertiser:	Wellmont	t Health System

Credits:

Marty Engle, Designer/Editor Jane Arthur, Script

#### **INTEGRATED CAMPAIGNS**



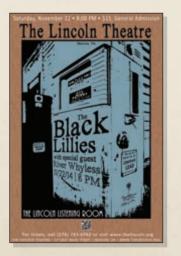


ENTRANT:	UNIVERSAL COMPANIES
Award:	Silver ADDY Award
Category:	53 - Integrated Campaigns - B-to-B Regional / Nationa
Title:	Sposh: Think of the Possibilities



Credits:

Mizuho Call, Associate Art Director McKay Pruitt, Contract Videographer Carrie Bailey, Photographer/Videographer



#### **ADVERTISING FOR THE ARTS & SCIENCES**

ENTRANT:	THE LINCOLN THEATRE
Award:	Silver ADDY Award
Category:	56E - Poster
Title:	Lincoln Listening Room: Black Lillies Poster
Advertiser:	The Lincoln Theatre, Inc.

Credits

Mike C. Nichols, Deep Rooted Promotions, Owner/Designer



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#### E&H Office of International Education

#### **ELEMENTS OF ADVERTISING**

ENTRANT:	A.VEATCH DESIGN
Award:	Silver ADDY Award
Category:	74A - Logo
Title:	Tastes of the Town
Advertiser:	Tastes of The Town Tours
Advertiser:	Tastes of The Town

Credits:

Sara Cardinale, Owner & Operator | Tastes of The Town Tours



	<b>ENT!</b> Awar
	<u>Cate</u> Title:
2015 CALENDAR CLINCH VALLEY	
100 mg	

#### RANT: CLINCH VALLEY PRINTING

Awaia.		Silver ADDT AWdid
Catego	ory:	74E - Photography Color
Title:	Clinch	Valley Printing 2015 Calendar

Credits:

Hal Brainered, Photographer Richard Weaver, Owner Susan Weaver, Co-Owner Dana Wolfe, Account Executive

Silver ADDY Award



ENTRANT:	FOOD CITY
Award:	Gold ADDY Award
Category:	10A - Single
Title:	2014 Antique Tractor Show Poster

Mike Wilson, Graphic Designer

Jean Boggs-Rowe, Director of Creative Marketing

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ENTRANT:	CUMBERLAND MARKETING
Award:	Gold ADDY Award
Category:	14B - Other Merchandise
Title:	Bag it Up - No Texting Campaign
Advertiser:	Eastman Chemical Co.

Kellye Smith, Custom Products Manager Samantha Adkins, Graphic Designer Chris Bowen, President



From the 1927 Bristol Sessions to today, The Carter Family to yours, the story of country music history starts here at the Smithsonian-affiliated Birthplace of Country Music Museum.

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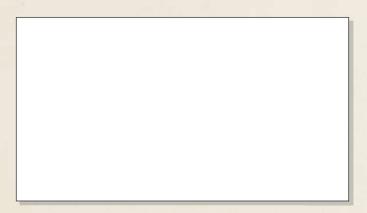












ENTRANT:	THOSEGEEKS
Award:	Gold ADDY Award
Category:	32A - Products
Title:	Simmons Equipment Company Website
Advertiser:	Simmons Equipment Company

Credits: Jeremy Bise, Designer Clint Harris, Developer



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ENTRANT: FOOD CITY

Award: Gold ADDY Award

Category:55 - Integrated Campaigns - Consumer Regional / National
Title: Food City Holiday Open House Campaign

Credits:

Jean Boggs-Rowe, Director of Creative Marketing





ENTRANT:	2COLOR DESIGN
Award:	Gold ADDY Award
Category:	57A - Magazine
Title:	2014 Virginia Highlander Magazine
Advertiser:	Virginia Highlands Festival

Amber Amburgey, Founder, 2Color Design Becky Caldwell, Executive Director, Virginia Highlands Festival Annette Sumrell, 2014 Highlander Chairman, Virginia Highlands Festival Darnell Sumrell, 2014 Festival President, Virginia Highlands Festival Deanna Grant, Ad Layout, Grant Design









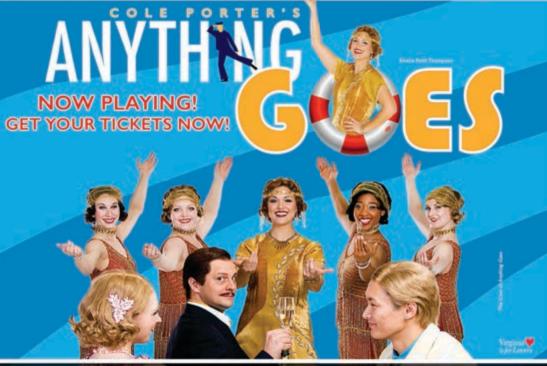


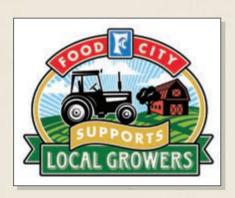
ENTRANT:	CUMBERLAND MARKETING
Award:	Gold ADDY Award
Category:	72A - Single Medium Campaign
Title:	2014 Email Campaign

Kyle Davis, Creative Director / Photographer Audra Light, Custom Project Manager Sarah Kinsler, Digital Marketing Coordinator Chris Bowen, President



JUMP ABOARD THIS FIRST CLASS MUSICAL COMEDY!







ENTRANT:	FOOD CITY
Award:	Gold ADDY Award
Category:	74A - Logo
Title:	Food City Local Growers Program Logo

Nicki Allison, Graphic Designer Jean Boggs-Rowe, Director of Creative Marketing



ENTRANT:	STUDIOBRISTOL
Category:	74G - Photography Campaign
Award:	Gold ADDY Award
Title:	Birthplace of Country Music museum interiors
Advertiser:	Birthplace of Country Music Museum

#### Credits:

Reagan Streetman, BCM marketing Hannah Holmes, BCM marketing Charlene Baker, BCM marketing

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ENTRANT: FOOD CITY

Award: Judge's Choice

Category:55-Integrated Campaigns - Consumer Regional / National

Title: Food City Holiday Open House Campaign

#### Credits:

Jean Boggs-Rowe, Director of Creative Marketing









ENTRANT:	CUMBERLAND MARKETING
Award:	Judges' Choice
Category:	72A - Single Medium Campaign
Title:	2014 Email Campaign

#### Credits:

Kyle Davis, Creative Director / Photographer Audra Light, Custom Project Manager Sarah Kinsler, Digital Marketing Coordinator Chris Bowen, President



ENTRANT:	FOOD CITY
Award:	Best of Show
Category:	10A - Single
Title:	2014 Antique Tractor Show Poster

Mike Wilson, Graphic Designer

Jean Boggs-Rowe, Director of Creative Marketing
BEST OF SHOW

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